

**Philip Livingston**  
**CEO Martindale-Hubbell**  
**SVP, LexisNexis Marketing and Business Solutions Division**



Phil Livingston has extensive experience as an operating executive and board member. As CEO of Martindale-Hubbell he leads the LexisNexis Marketing and Business Solutions division that provides online marketing services, website construction and optimization, as well as ratings and lead generation services for the legal industry. The division includes Lawyers.com, the leading online destination for consumers in search of legal help or referral to an attorney. Lawyers.com serves more than 2 million visitors a month.

Livingston was President and CEO of Financial Executives International (FEI) from 1999 to 2003. FEI is the preeminent association for senior financial executives acting as an advocate to regulators and legislators. In this role he had significant participation in formulation and passage of the Sarbanes Oxley Act of 2002 giving formal testimony to the House Financial Services Committee and directly authoring sections 406 and 407 regarding ethical codes of conduct for corporate financial officers and audit committee financial experts. He also attended the White House bill-signing ceremony.

He has appeared on *Moneyline* with Lou Dobbs, CNBC's *Wake Up Call* and *Power Lunch* as well as *Nightly Business Report* from PBS. Livingston is widely published including "Test your Financial Literacy" – *Directors & Boards*; "Financial Management after Enron" – *Bank Accounting & Finance*; "The Value of Stock Options", "American Governance Laws Need Fixing" – both pieces for the Op Ed page of the *Financial Times*.

From 2003 to 2005 he was Chief Financial Officer and Director of World Wrestling Entertainment. Prior to joining FEI, Livingston served as CFO of Catalina Marketing Corporation, a supplier of electronically-targeted marketing services for the consumer packaged goods industry.

Before joining Catalina, Livingston was CFO of Celestial Seasonings, where he successfully managed the company's initial public offering and debt refinancing in 1993. His early career included positions in financial management and auditing with Genentech, Inc. and Ernst & Young, where he earned his CPA. He received an MBA from the University of California, Berkeley and both a BS and a BA from the University of Maryland.

Prior to entering the business world, Livingston played offensive tackle as a member of the 1981 Super Bowl Champion Oakland Raiders. He is a past member of both advisory councils to the U.S. and International Financial Accounting Standards Boards (IASB and FASB). He is a member of The Economic Club of New York. Phil and his wife Karen have three children, Sarah, Scott and Cindy.